

ective Architect, Smith Carter Architects & Engineers Inc.; Dr. Eموke Szathmary, President, University of Manitoba; and Dr. Stella Hryniuk, International Liaison Officer, University of Manitoba. University of Manitoba representatives also accompanied the mission to promote new initiatives for faculty and student exchanges and joint research projects with educational institutions in Kyiv and Lviv, with whom they already have long-standing relationships.

## Major Sale of Willmar Windows

In Kyiv, Manitoba-based Willmar Windows made a major break into the Ukraine market by finalizing a half million dollar sale of windows for large Ukrainian construction projects.

"To the best of our knowledge, this is the first sale of this magnitude made by a Manitoba manufacturer in Ukraine," said the premier. "The deal will help open the door to this emerging market for other Manitoba companies, particularly in the building and construction products sector, which is one of the most promising areas of opportunity."

The order was placed by the Kadima Group Limited, which is accredited and licensed to perform construction work in Ukraine, and has exclusive rights to represent Willmar in Ukraine.



CANADA-UKRAINE LEGISLATIVE COOPERATION  
*The Manitoba delegation poses with staff of the Canadian Embassy in Kyiv. Leading the delegation were Premier Gary Filon (front, 2nd rt) and Rural Development Minister Len Derkach (front, far left), who praised the cooperation and assistance received from Amb. Christopher Westdal (2nd row, 2nd left) and his staff.*

"Kadima Group chose Willmar Windows as the leader in Canadian technology for the manufacture of windows," said Michael Shurety, Chief Executive Officer of Willmar. "Kadima Group is the largest Ca-

nadian construction company in the Ukrainian market. The window order is for one of the larger government projects in which Kadima Group is the general contractor for the finishing work, including heating, air conditioning, plumbing, electrical and dry walling. One hundred per cent of the work is done by Canadian labour using Canadian material and equipment exclusively."



CANADA-UKRAINE LEGISLATIVE COOPERATION  
*Canadian delegation at one of its meetings with senior government Ministers and officials in Kyiv and Lviv.*

Manitoba's building products industry is rapidly increasing its exports to countries such as the U.S., Japan, Korea, China and Germany. The wood products industry alone generates over \$500 million in exports from the province annually. Manitoba products are built to withstand a complete range of weather conditions, and Canada's two largest window manufacturers are located in that province, bestowing upon Manitoba the honour of being the centre of excellence for Canadian window technology.

Manitoba has had a number of successful projects in Ukraine since the Premier's last visit in 1991. In conjunction with the Canada-Ukraine Business Initiative (CUBI '97), a building products conference was held in Winnipeg last June. At that time, a deal was struck to sell tractors and other agricultural equipment to Ukraine.